

Alfa Purchasing Service Industry & Trade Ltd.

# **COMPANY Introduction**

We would like to take this opportunity to introduce our company ALFA Purchasing Service Industry & Trade Ltd. We are a company in automotive business under regulatory compliance headquartered inTurkey. For our line of products we manufacture and supply a diversified and continually growing line of components that meet and exceed customer expectations regarding quality and value. We enjoy an unprecedented experience of over 30 years "experience" in purchasing and cost engineering in automotiveand non-automotive industry with our network of suppliers for various markets as we provide, competitive purchasing agreements, logistics, pertinent testing and quality certificates by our sub-suppliers. We believe that components as rubber bushings, laser cut parts or formed steel plates, plastic injection parts, plastic vacuum formed parts, suspension springs, machined parts, rotation mould parts have a very good potential for product cost, logistic cost, quality and providing period respect to competitive production site locations. We believe that our service can well compliment your company for supply both OEM and spare parts. Sincerely,

Selçuk Kaboğlu.

selcuk.kaboglu@alfapurchasing.com

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Rubber Bushings



1 Gibitre SRL rheocheck
2 Rubber injection press
OE Technology production tracking application
TAYSAD Lean production program 2nd pack
1 Forklift 2,5 tons
1 DESMA rubber injection press
Crimping Machine
Bushing durability test chamber
Rational video measurement device

Rounded surface thickness measurement device











### **PROCESSES**



Compound preforming
Vulcanization
Surface preparation (Sand blasting, phosphate coating, bonding painting)
Tool manufacturing
Cutting
Machining
Plastic blow molding
Plastic Injection
Crimping







### PRODUCTION CAPABILITIES

We are able to produce more than 15 million rubber parts/ year. We can vulcanize 2 tons of rubber compound and bond 75.000 metal sleeves per day.

Lean production. Batches are always latest production with the ordered quantity. We are flexible to design changes since we produce in minimum stock level.

Excellence in Production and Production Development' studies 1st phase was completed in 2021. Second phase started in July 22 and will continue until end of 2023.

### PURCHASING

We are located in an industrialized zone of Turkey and all our suppliers are located max 3 hours away from our plant by car.

We have the greatest quantity of consignment stock of steel tubes which helps us to serve our customer for various dimensions of product in the shortest time. The stock consist of 500 different references and 1.500.000 pieces.





### PRODUCT GROUPS



Shock absorber bushings (Double bounded, bounded, triple bounded and special studies according to customer demands)
Metal, plastic and rubber bushings
Seals
TPU bushing
TPU rebound stoppers
Vibration dampers
Dust covers (Plastic and rubber)















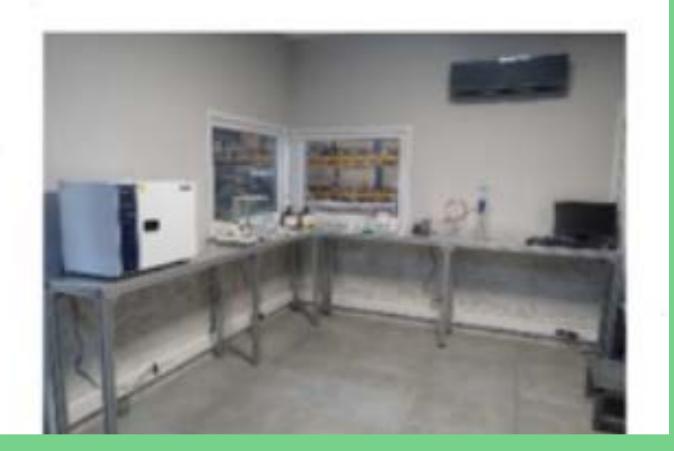
### PROJECT CAPABILITES

SOP realization time 6 Weeks from nomination.
200 new parts / year
We produce fast, with the most feasible cost and in the expected quality level.

### TEST CAPABILITIES

Radial Stiffness
Bending test
Push-out test
Bound ability test
Rheocheck
Hardness
Geometrical dimensions
Bushing durability test facility





### QUALITY CAPABILITIES AND CERTIFICATES

We have IATF 16949:2016, ISO 14001: 2015 certificates.

Lead time to first response to customer in case of problem is 8hrs max.

12 dedicated quality staff.

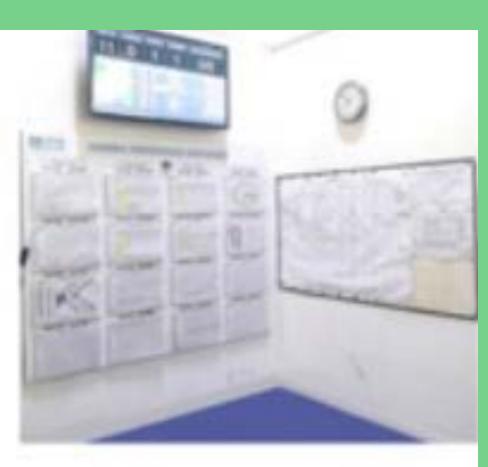
Able to permanently solve issues with in 4 weeks max.











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CNC Parts



2005<

In 2005, the company started to produce for FIAT INDUS-TRIAL SPA and FIAT POWERTRAIN TECHNOLOGIES SPA and export to Italy for the first time.

In 2007, the company obtained the ISO 14001 certificate.

2007



DYNAMIC FLUID TECHNOLOGIES

2010

In 2010, DYTECH ITALY was added to our company portfolio.

In 2010, we were honored with a quality prize by TOFAS, the giant OEM of Turkey.

2010





2014

In 2014, GKN Driveline was added to our company portfolio.

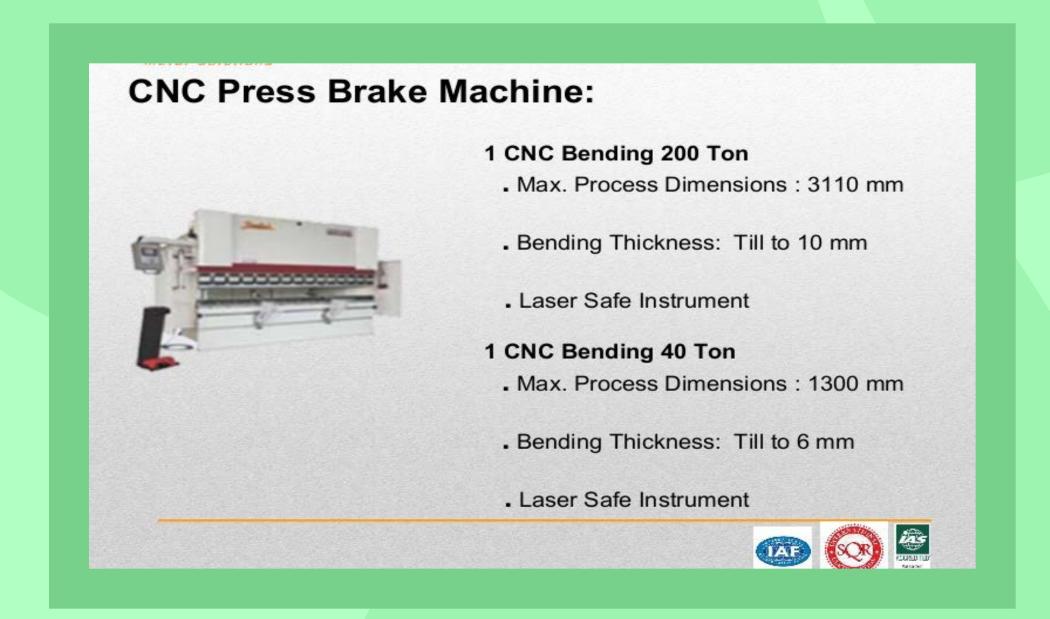
In 2018, we were honored with a quality improvement prize by GKN Driveline

> 2018





# CNC Fiber 2 KW . Max. Process Dimensions: x= 3000 mm y= 1500 mm . 2D Sensitive Cutting Thickness: On Carbon Steel Sheet till to 15 mm On Stainless Steel Sheet till to 8 mm On Aluminium Sheet till to 6 mm

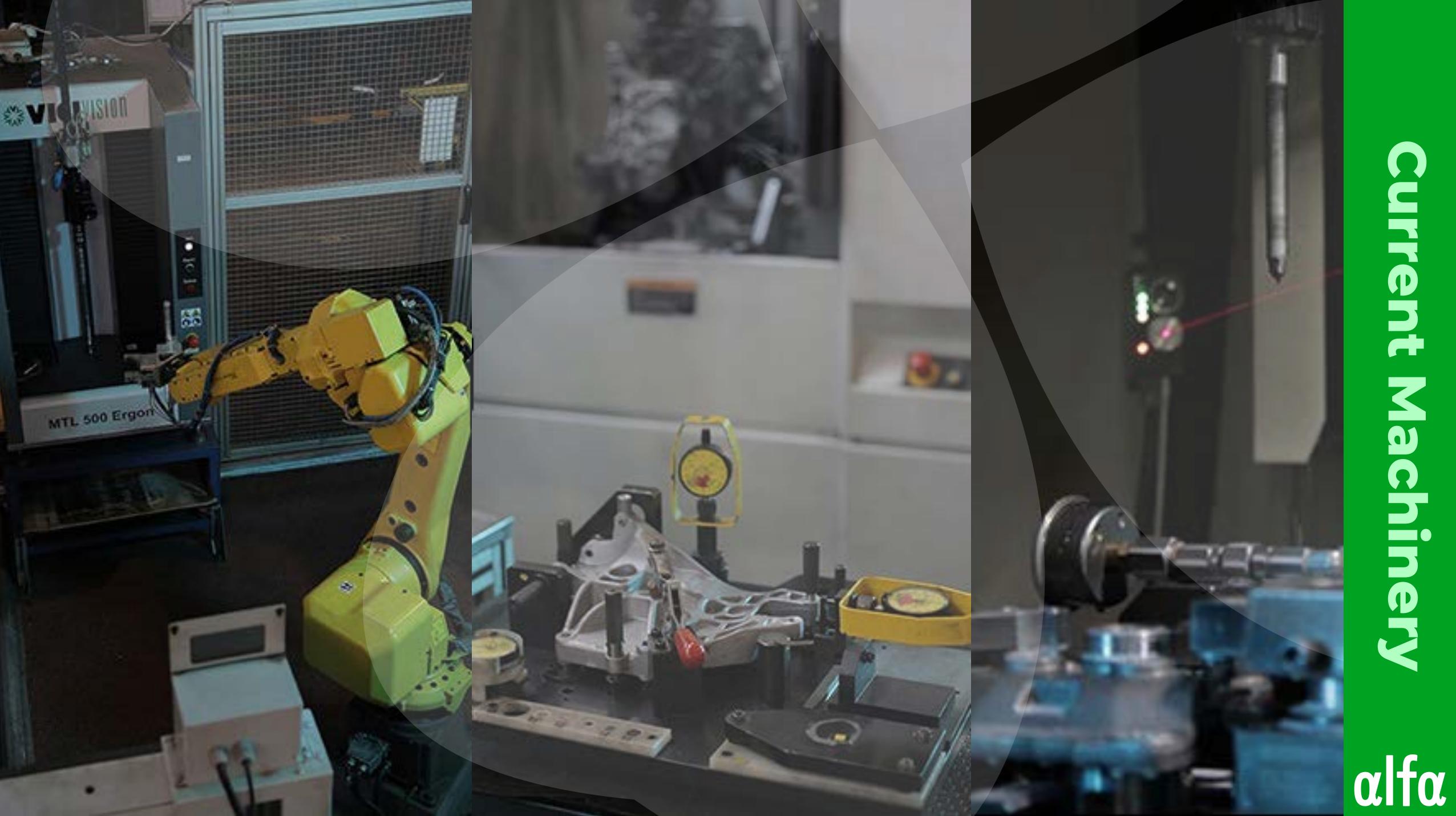












### **Engine Products Group**

Engine Connection Parts
Interconnection elements made of cast and forged material (Engine Mountings), which provide the interface between the engine communities.

Engine Mounting Auxiliary Components
Pulleys fitted on the engine.











### **Gearbox Product Group**

Gearbox Interior Detail Parts

Heat treatment and grinding operations (with precision of 5 micron diameter tolerance) of gearshifts and reverse gearshift are made after processing in Swiss type lathes.

### Gearbox Outer Detail Parts

The parts that provide the interconnection of the gearbox assemblies and the parts obtained by aluminum injection are machined in CNC machining centers.











## **Vehicle Body And Various Connecting Parts**

The parts produced in this context are given below.

Safety hooks of sliding door mechanisms of commercial vehicles.

Special screws for cabin seperators of commercial vehicles.

The valves that are used in air condition system.

Mass damper parts to eleminate the vibration on air conditioning pipes.

Steering wheels and special bushings.

Clutch lever control panel.











### Suspension Product Group

### Front Suspension Connection Parts

The production of bar shaft parts connected to the front wheel group and other intermediate parts is carried out by measuring 100% on fully automated (robotic) lines. Considering current customer demands, our production lines are machined within 300 mm. to 700 mm. and Size from Ø 10 mm. to Ø 60 mm.

### The Rear Suspension Connection Parts

Rear hub (fuzo) that fitted to the rear suspension group based on vehicle brake type.( disk and drum) . The shaft section of the part (mounting of bearing) is machined with 5  $\mu$  diameter tolerances in C-Axis turning Lathes.











The Calibration and verification of laboratory equipment are periodically carried out by accredited organizations and competent staff. MSA and SPC methods are used to ensure the continuity of product quality. These periodic studies allow us to obtain data on the general orientation of our products' quality and to take precautions before errors occur in these data. Geometric and dimensional measurements, mechanical tests, micro and macro structure analyzes of the products produced are performed in our laboratory. Our quality system that aims zero-defect conditions. In our laboratory, we follow the technological developments and attach importance to educating qualifed staff and within this scope continuous improvement activities are applied.









### IATF 16949 - First Edition

and the applicable customer specific requirements



SCOPE

Manufacturing

### PERMITTED EXCLUSION(S)

8.3 - Design and development of products and services

### PRODUCT(S) DELIVERED

Machined parts: gear shaft, gear bushes, suspension bushes, wheel hub, alternator support and various fasteners

Date Of Certification: 26-05-2021

Date Of Expiration: 25-05-2024

IATF Certificate N°: 402245

Bureau Veritas Certification Certificate Nº: TR010386- IATF

Meet

Revision:1

"Our quality policy is to achieve quality, efficiency, internal and external satisfaction targets all areas of our business, based on the principles of "A Powerful and Dynamic Organizational Structure", "Customer Orientation" and "Continuous Improvement".

### Continuous improvement

To ensure the highest standards in terms of reliability and quality of our products, to eliminate failures by adopting the appropriate quality system, to do the right thing at the first time, to standardize what we do, and to verify that works are performed according to the standards

To adopt the principle of continuous improvement in every link of the value chain, to create values that increase our efficiency and profitability, to practice a simple management and production style throughout our company

To continually improving the effectiveness of our quality systems, thus to fully implement them in all our business processes.

Customer Orientation

To accurately define various expectations and special needs of our customers on time through fast and effective communication and thus to fully meet them

To fully achieve the prescribed quality, cost and time goals

To establish and develop new mutually beneficial collaborations,

### Employee satisfaction

To provide self-development opportunities for our employees thus increasing their satisfaction and motivation, and to provide trainings that increase technical and behavioral competencies,

To improve our innovative structure that our employees will be proud of being a part of it

To create a relaxing, healthy and productive working environment

To maximize motivation by benefiting from the ideas of our employees at the highest level

To strengthen the communication inside and outside the company
To guarantee the future, to increase our competitive power
To raise our financial strength by increasing the efficiency of our company

To increase our rate of growth thus also increasing our market share and competitive power



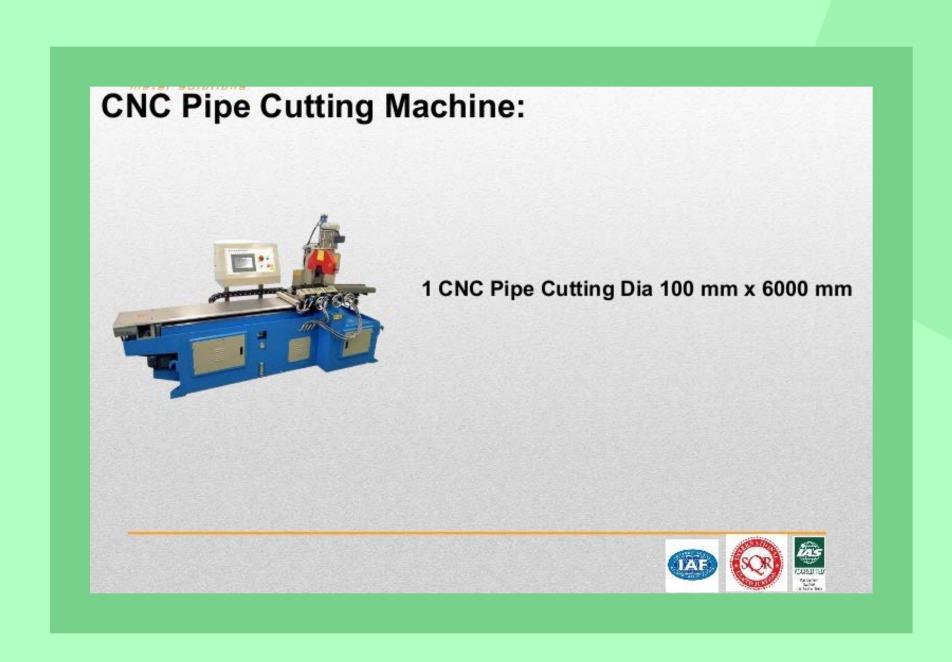
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Rotative Mould Parts

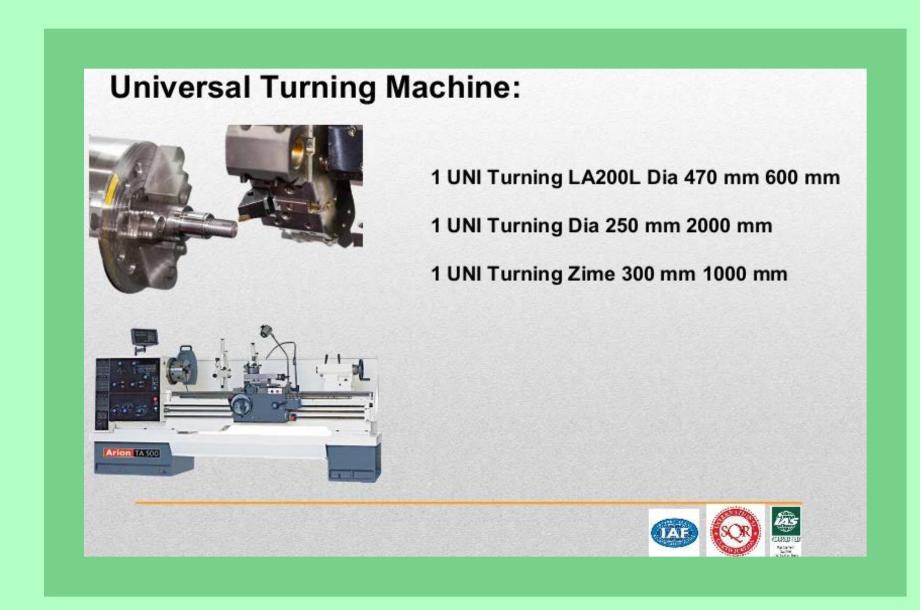






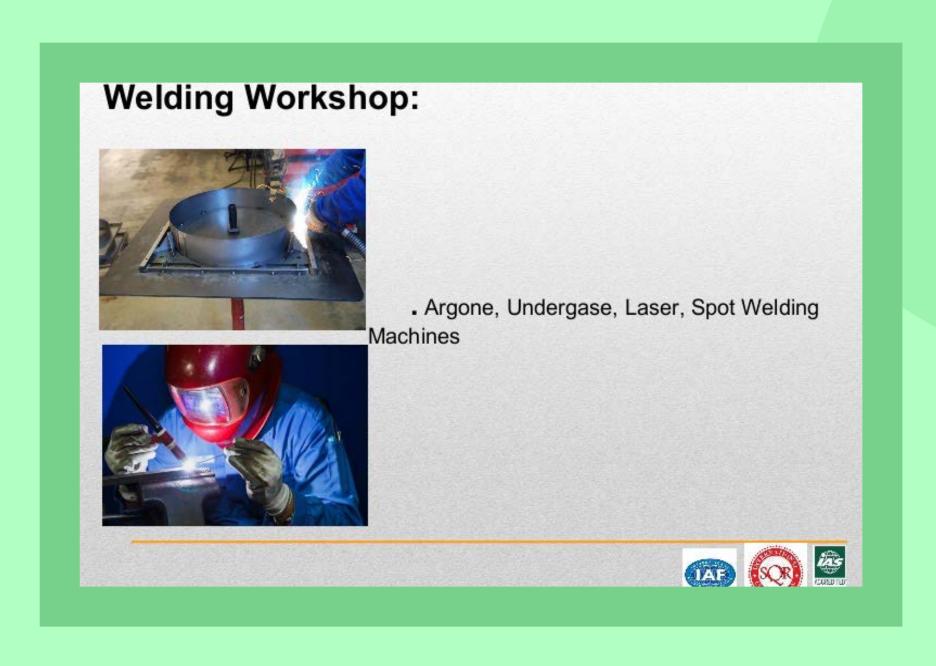


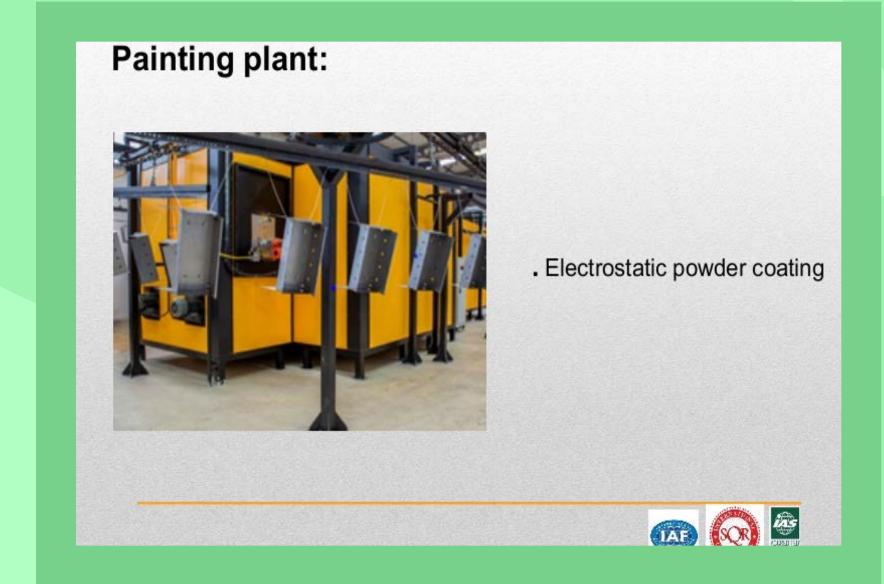


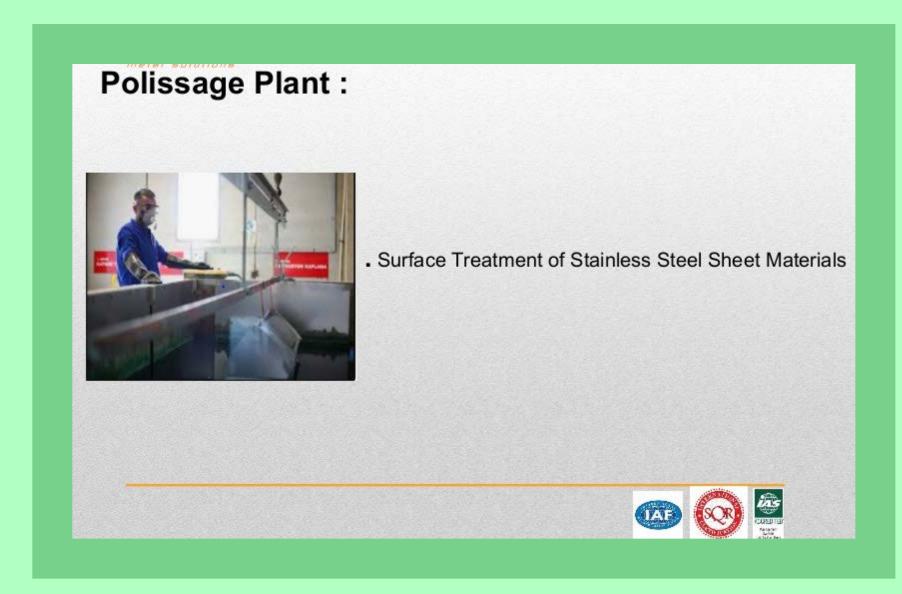














## Fuel Tanks





Add Blue Tanks

# Trattore Roof Covers





Expension Tanks



## Oil Tanks

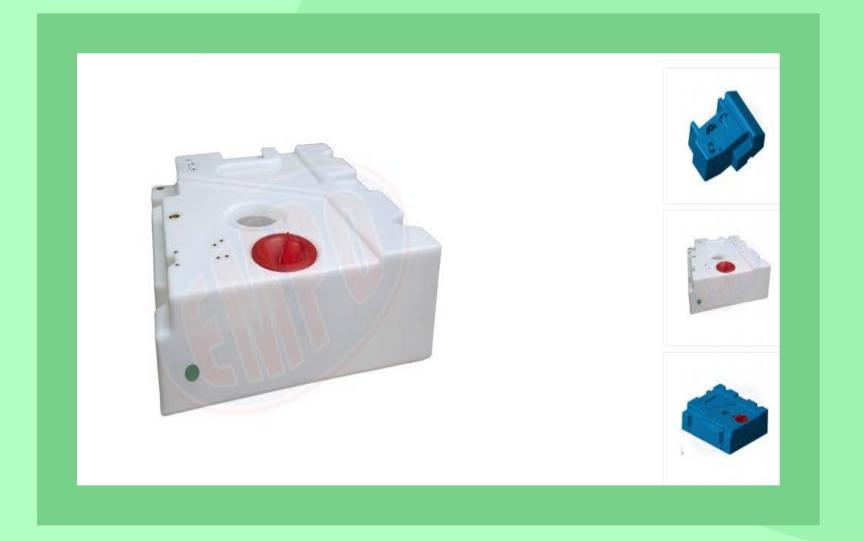


# Internal Trim Parts





Mud Guards



Industrial Products











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Laser-Cut & Steel Parts

- Quick response production
- Cost efficient solutions
- Minimum scrap ratio
- Semi products ready for assembly
- · Inhouse production all of process, tool and mould
- Perfect cleaned surfaces after operations
- Prototype production with project management system
- Professitional interactive team work
- Design and R&D activities inhouse







# **CNC Laser Machine:**



### **CNC Fiber 2 KW**

- Max. Process Dimensions: x= 3000 mm y= 1500 mm
- . 2D Sensitive Cutting Thickness: On Carbon Steel Sheet till to 15 mm On Stainless Steel Sheet till to 8 mm On Aluminium Sheet till to 6 mm

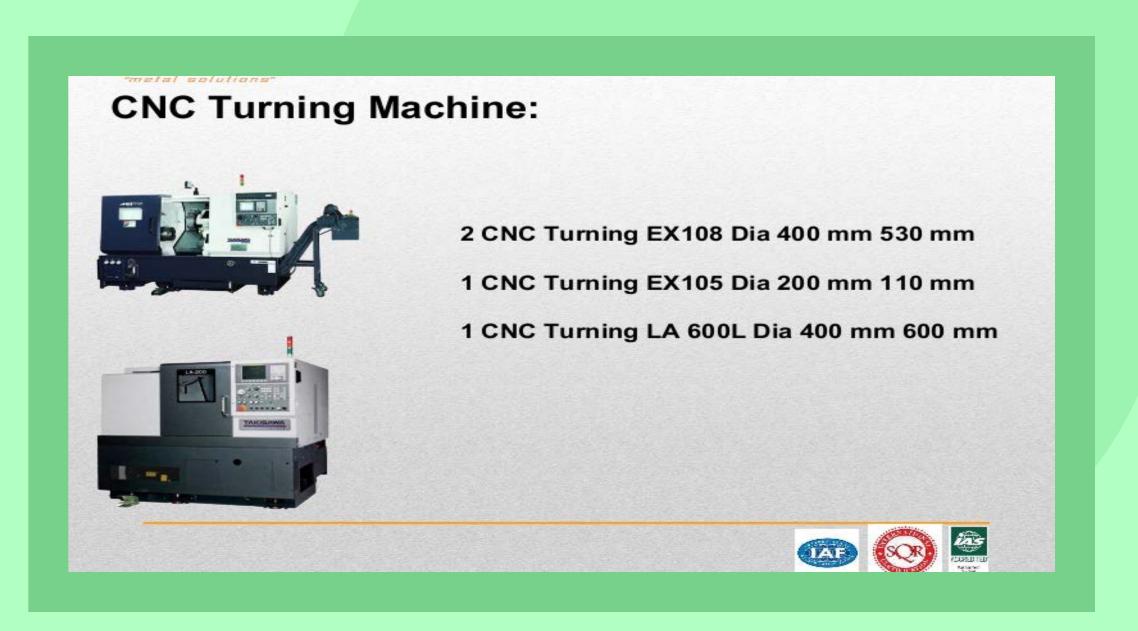




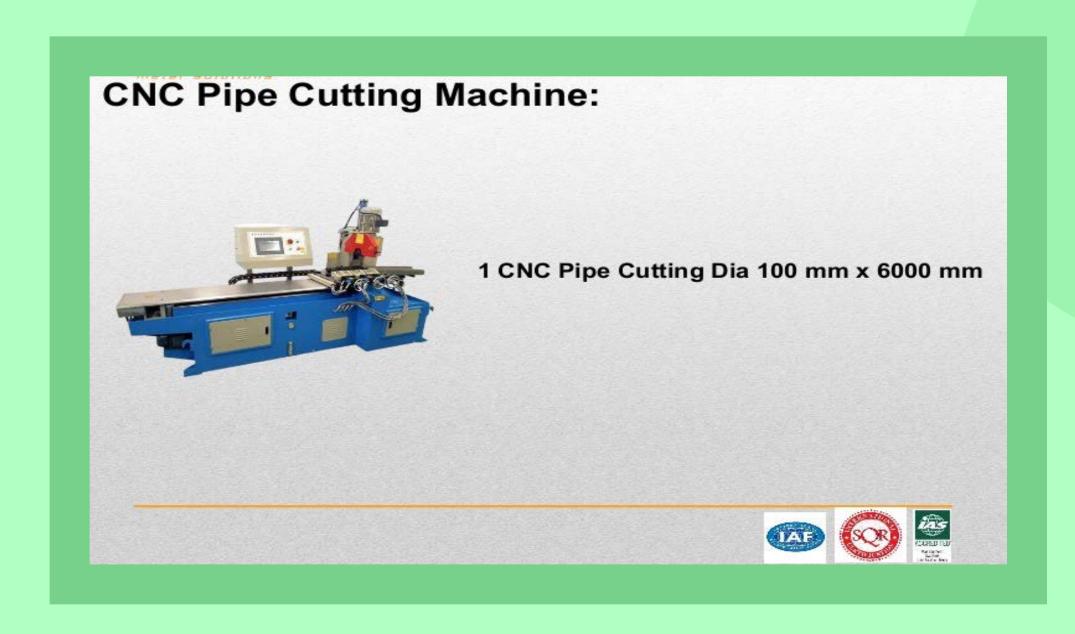


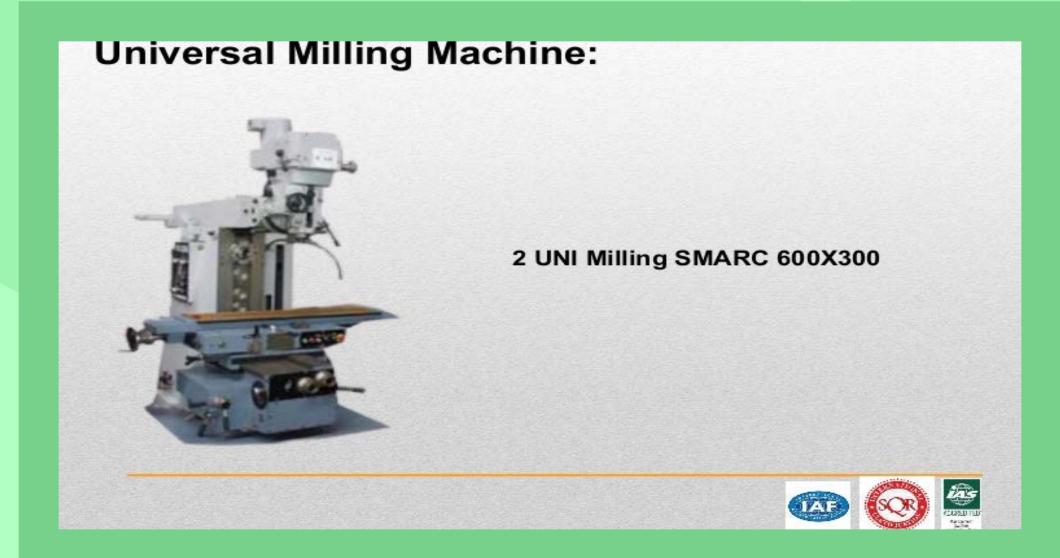
## **CNC Press Brake Machine:** 1 CNC Bending 200 Ton • Max. Process Dimensions: 3110 mm . Bending Thickness: Till to 10 mm . Laser Safe Instrument 1 CNC Bending 40 Ton . Max. Process Dimensions: 1300 mm . Bending Thickness: Till to 6 mm . Laser Safe Instrument TAF OR ASSESSED

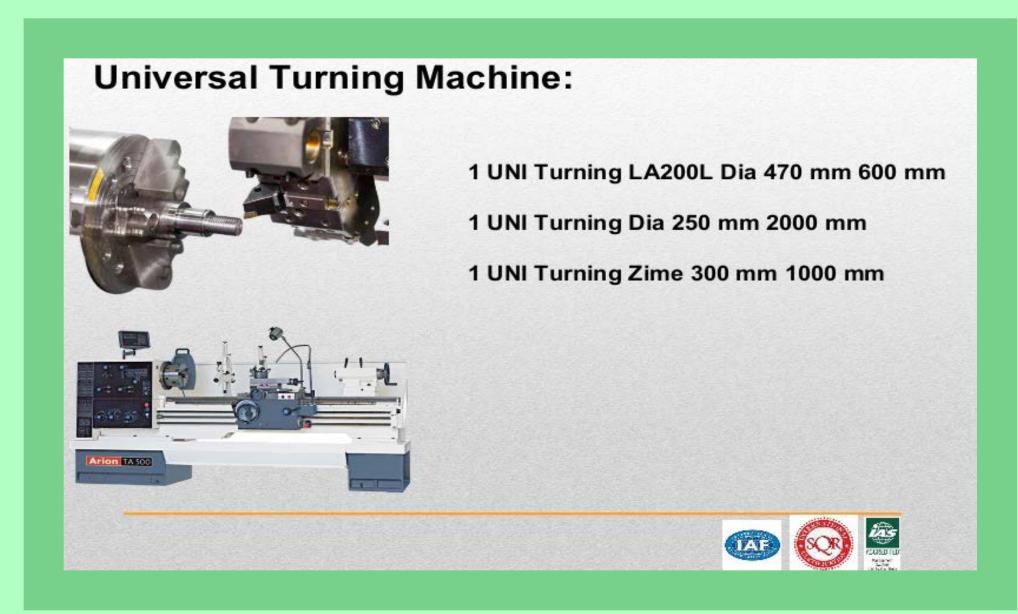






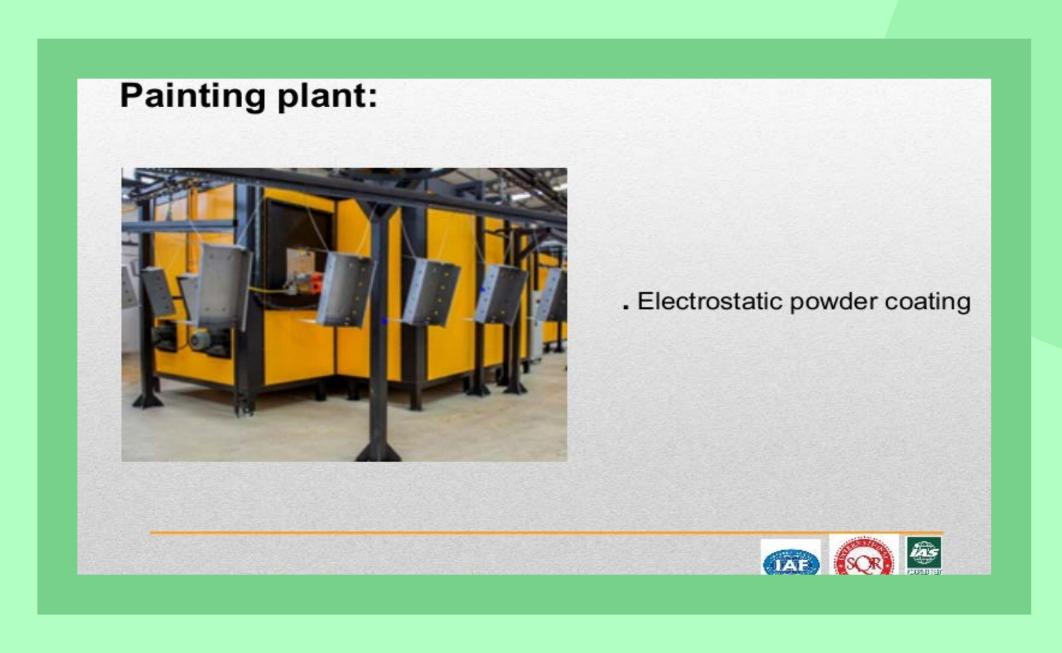










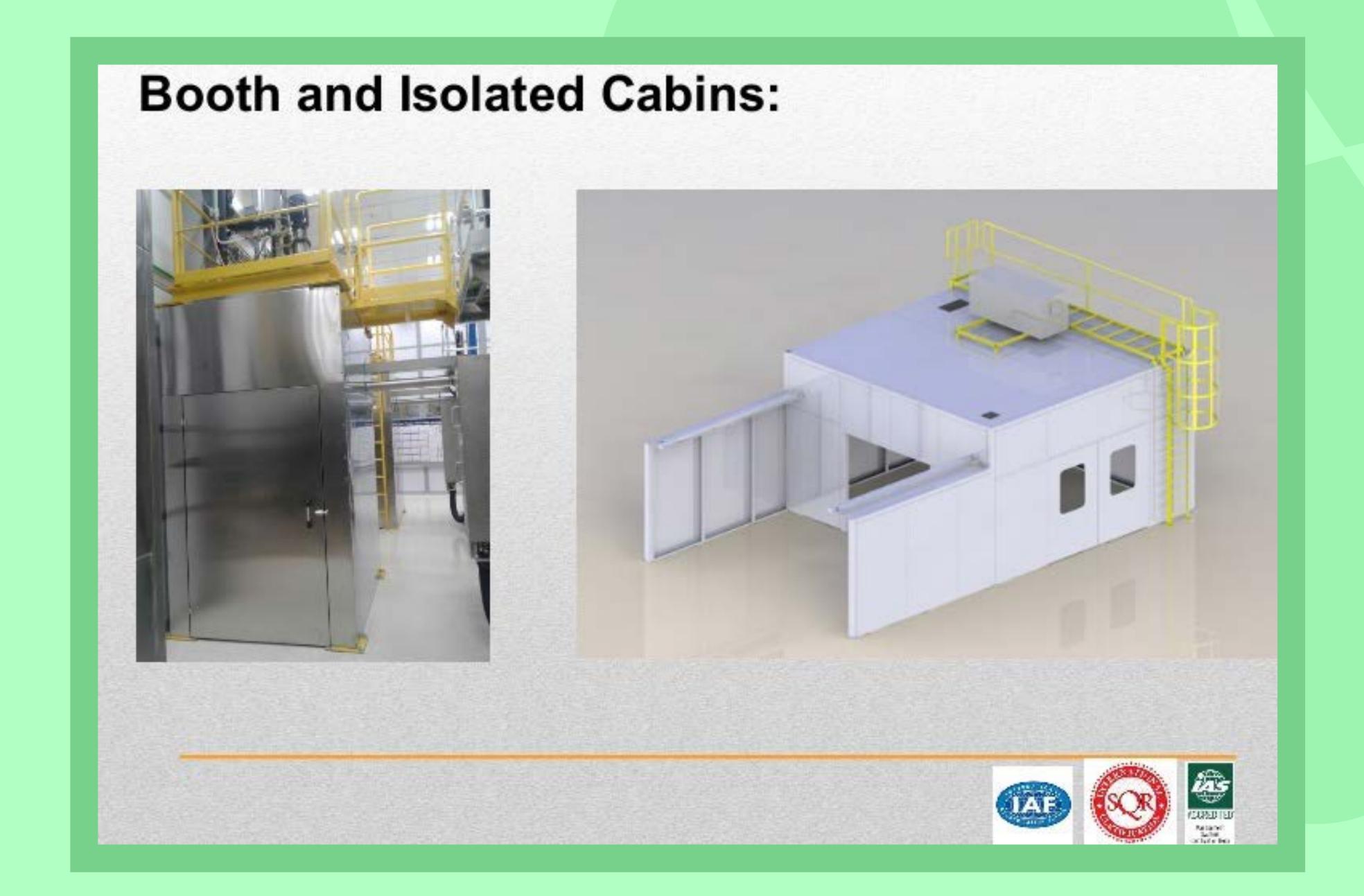


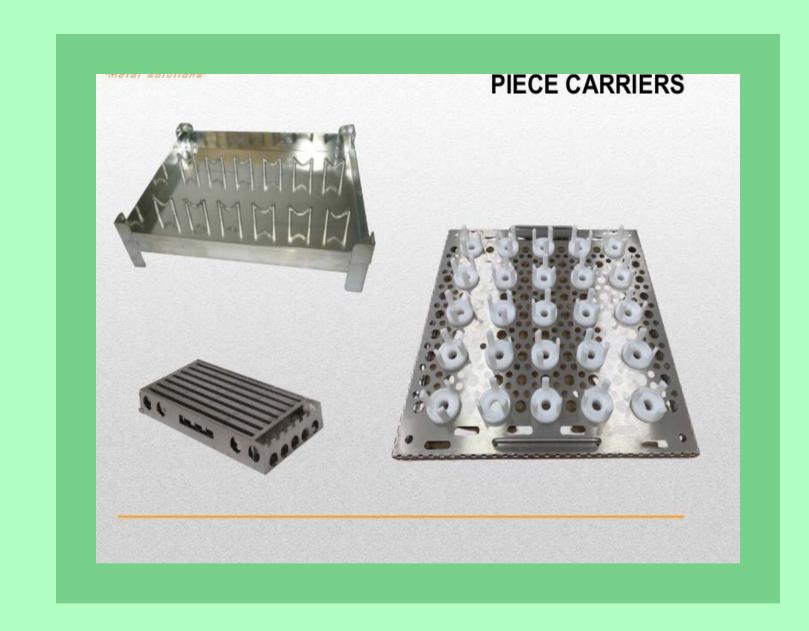










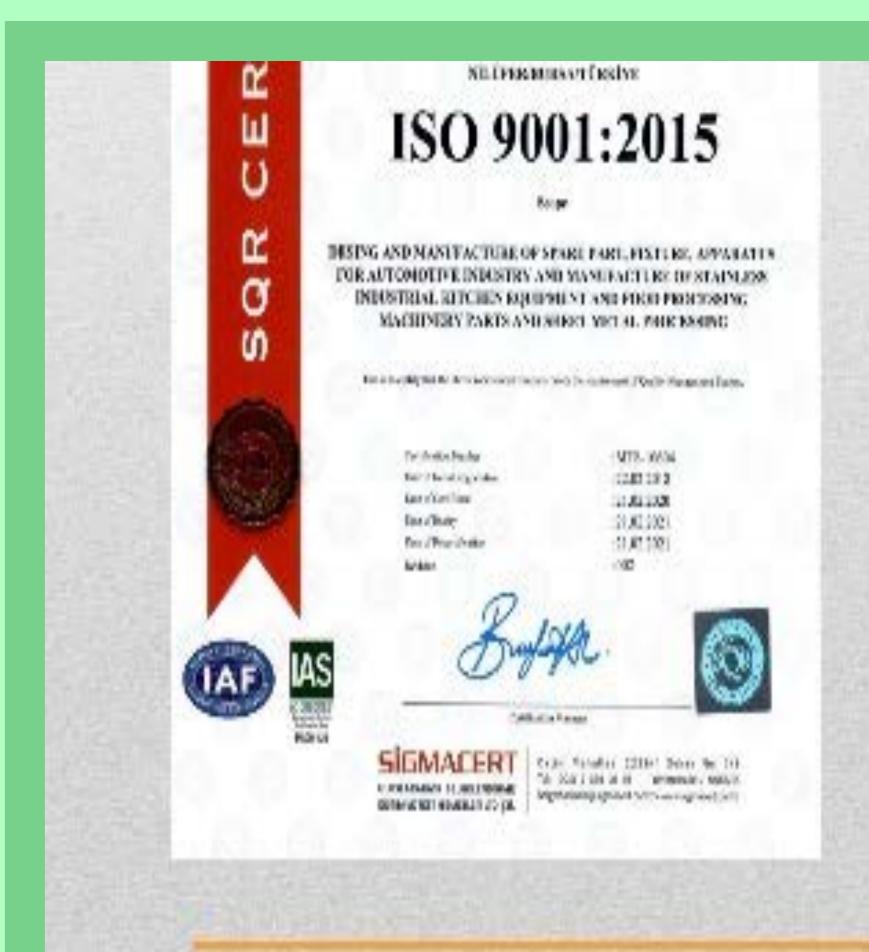


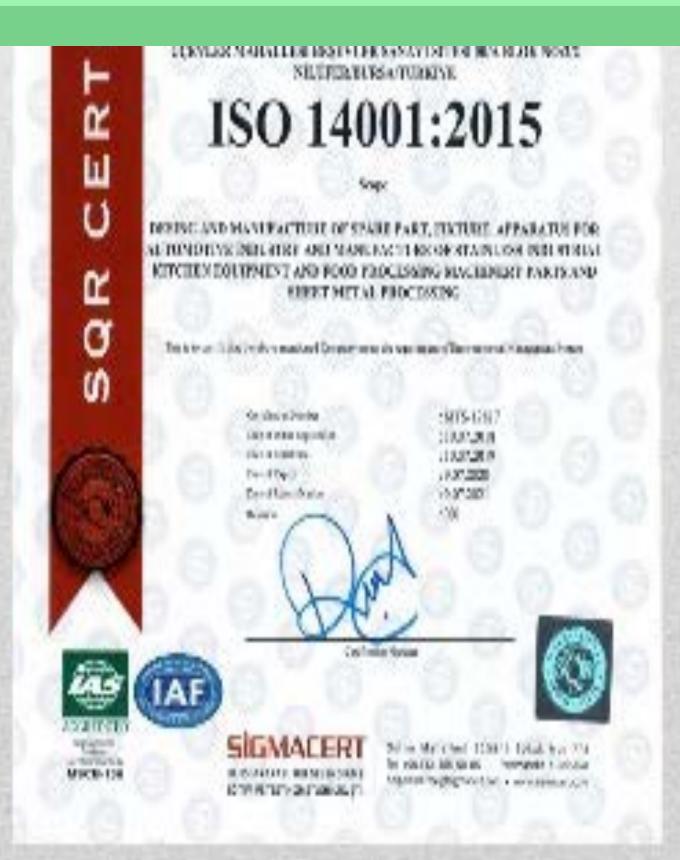












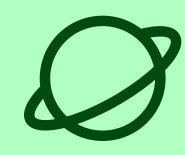








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